



## Kern International Inc. and Crawford Technologies Inc. Collaborate on Automated Document Factory Solutions

**Columbus, Ohio, March 14, 2006.** Kern International, Inc. and Crawford Technologies Inc. have signed an agreement to collaborate on automated document factory solutions, extending the view of the document production process from “data to door”.

Under the agreement, CrawfordTech will provide software that enhances and extends Kern’s mail*Factory* Suite product line with unparalleled print data mining, document reengineering, mail piece reprint, print stream conversion and manipulation capabilities and the ability to support all major print stream formats. Together, the two companies will be building the next generation of automated document factory infrastructure. The resulting solutions will be sold through the Kern sales force.

“We are very happy to have an organization of CrawfordTech’s unmatched expertise in print stream manipulation for automated production mail processing join forces with Kern International Inc. in pushing the frontiers of fully integrated, automated, high volume document processing.” said Thomas Brock, President, Kern International, Inc.. “This relationship fits perfectly with our strategy to provide our customers with the best end-to-end solutions”.

Ernie Crawford, President of Crawford Technologies Inc., adds “We are very excited about the opportunity to cooperate with the leading global provider of integrated, fully automated, high performance mail finishing systems. Crawford Technologies unequalled print stream manipulation software will help Kern Inc. innovate in the field of document factory automation for all legacy and new print applications.”

### **About Kern International, Inc.**

Kern, AG is the Swiss-based, 60-year-old, privately held, company that manufactures, distributes, services, and supports its production mail solutions, including inserting systems, associated finishing systems, and mail*Factory* software systems, worldwide in over 60 countries. Kern International, Inc., the U.S. based subsidiary, covers distribution and support for North America.

To learn more please visit our website at [www.kerninc.com](http://www.kerninc.com)

### **About Crawford Technologies Inc.**

Crawford Technologies Inc. provides print stream transform, extraction and manipulation solutions that are unsurpassed in the industry. With its committed and knowledgeable product teams, CrawfordTech offers unparalleled development, design and support.

CrawfordTech is a global leader in delivering advanced print production transformation products for the financial, insurance, medical, government and telecommunications industry. Many of today's strategic companies in the document solutions business are CrawfordTech's partners participating in the distribution of CrawfordTech's powerful *PRO* suite of conversion and enhancement products automating the transformation of print-stream, data manipulation and document output. Crawford Technologies, Inc. is based in Canada. Its Toronto and Vancouver development centers produce high-quality, cross-platform products using advanced development and testing techniques.

To learn more please visit our website at [www.crawfordtech.com](http://www.crawfordtech.com)

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